Walsun™ LED Lighting Products Regional Distribution

APPLICATION FORM

**PART A: DISTRIBUTOR PROFILE**

Organization/Agency Full Name:

Headquarter Mailing Address:

Local Offce Address:

Phone: Fax:

E-mail: Web:

**DISTRIBUTOR CONTACT**

[ ]  Mr. [ ]  Mrs. [ ]  Ms.

Name:

Full Name

Title:

E-mail:

**DISTRIBUTOR INFORMATION**

1. Year established:

2. Number of employees:

[ ]  1 – 5 [ ]  6 – 10 [ ]  10+

3. Type of Business:

[ ]  Corporation/ Sole Proprietorship

[ ]  Government Agency

[ ]  Non-Profit

[ ]  Other

Specify

4. List the countries or areas you've marketed your products or services (attach separate sheet, if necessary)

5.List the countries or areas you plan to promote Walsun products (attach separate sheet, if necessary)

**PART B: CLIENTELE INFORMATION**

1.What types are your clients of? (e.g. project business, goverment, etc)

2.What is your sales amount to the above clients each year?

3. What products or services have you provided to the above clients?

[ ]  Other

Specify

**PART C: SALES**

1.How do you develop your market in your region?

[ ]  Ads in Newspapers & Magazines

[ ]  Presentations/Fairs [ ]  Brochures

[ ]  Short-Term Intensive English

[ ]  Promotion in network

[ ]  Other

Specify

2.Do you have your specialized after-sales team in LED lighting?

[ ]  Yes [ ]  No [ ]  We can establish that

[ ]  We won’t need such a team

[ ]  Other

Specify

3.How many technicians of LED lighting in your company?

[ ]  Less than 5 people

[ ]  5-10 people

[ ]  We are willing to recruit

[ ]  We won’t cruit that kind of technicians

[ ]  Other

Specify

**PART D: DECLARATION**

For submitting the Representative/Agent Application Form: Note-we only accept the application form via the email address: **info@walsuns.com,** it would be invalid if it is submitted by any other channels. The applicant should fill out the form as required, and accordingly provide real information, we would directly abolish the application once it was verified as false info. Also, Walsun will keep this info secret in principle, and a response will be given within one week after the application form is received.